Computational Argumentation — Part III

# **Basics of Argumentation**

Henning Wachsmuth

https://ai.uni-hannover.de





Leibniz Universität Hannover

# Learning goals

### Concepts

- What is argumentation, why and how do we argue
- Linguistic concepts argumentation builds upon
- Main concepts related to argumentation



### Associated research fields

- Linguistics
- Argumentation theory
- Rhetoric



### Within this course

Basics needed for understanding what is analyzed and generated in computational argumentation



### **Outline**

- I. Introduction to computational argumentation
- II. Basics of natural language processing
- III. Basics of argumentation
- IV. Argument mining
- V. Argument assessment
- VI. Argument generation
- VII. Applications of computational argumentation
- VIII.Conclusion

- a) Introduction
- b) Argumentative language
- c) Argumentative units and arguments
- d) Argumentation and debate
- e) Logic, rhetoric, and dialectic
- f) Conclusion

# Introduction

### Need for debate?

death penalty iphone energy vs pixel transformation tariff war rescue boats putin trump nuclear afd ban affirmative **feminism** energy action refugees vaccine equal pay armament mandate vini jr. vs abortion gendering lamine yamal chatgpt in education embargo #metoo on israel tiktok democracy

### Controversial issues

### Controversy

- A question (problem) without a clearly correct answer (solution)
- A potential conflict of standpoints on a given issue

"Controversy is an essential prerequisite of debate. Where there is no clash of ideas, proposals, interests, or expressed positions on issues, there is no debate."

(Freeley and Steinberg, 2009)

### Examples

Controversial.

Feminism is needed.

Non-controversial.

2 plus 2 equals 4.

Borderline case.

The earth is a sphere.

### Issue

- A topic is a subject, matter, or theme, such as "feminism".
- An issue is a topic at discussion.
- Issues are usually phrased as claims, such as "Feminism is needed".

# Argumentation: a compressed definition

"Argumentation is a verbal, social, and rational activity aimed at convincing a reasonable critic of the acceptability of a standpoint by putting forward a constellation of propositions justifying or refuting the proposition expressed in the standpoint."

(van Eemeren and Grootendoorst, 2004)

# What is argumentation? based on Stede and Schneider (2018)

"Argumentation is a verbal, social, and rational activity aimed at convincing a reasonable critic of the acceptability of a standpoint by putting forward a constellation of propositions justifying or refuting the proposition expressed in the standpoint."

(van Eemeren and Grootendoorst, 2004)

### A verbal activity

Inherently linguistic, either in spoken or in written form Mimics, gestures, and other forms of communicating are secondary.

### A social activity

An interaction with two or more opposing participants, at least implicitly Notice that you may also argue with yourself.

### A rational activity

The central idea is to exchange reasonable arguments. Other facets of arguing such as rhetoric may still play a role, though.

"Argumentation is a verbal, social, and rational activity aimed at convincing a reasonable critic of the acceptability of a standpoint by putting forward a constellation of propositions justifying or refuting the proposition expressed in the standpoint."

(van Eemeren and Grootendoorst, 2004)

- A standpoint (aka stance)
  - Arguments support (or oppose to) a pro or con view on a controversial issue. Without controversy, there is no disagreement and, hence, no reason to argue.
- Convincing of acceptability
  - Arguments aim to make others (at least) accept one's own view. They are *not* about finding truth, because truth is not always not known and not always accessible.
- A reasonable critic
  - Arguments can be judged within a given social context. The judges may also be the participants themselves.

"Argumentation is a verbal, social, and rational activity aimed at convincing a reasonable critic of the acceptability of a standpoint by putting forward a constellation of propositions justifying or refuting the proposition expressed in the standpoint."

(van Eemeren and Grootendoorst, 2004)

### A constellation of propositions

- Argumentation creates relations between a set of selected propositions. Specific arguments are phrased linerarizations of these relations.
- Justifying or refuting the proposition
  - Argumentation aims to clarify why a standpoint is right (or wrong). It is not just about social power relationships between the involved participants.

# Argumentation at different granularity levels

Alice. Some people say refugees threaten peace, as many of them were criminals. In fact, Spiegel Online just reported results from a study of the federal police about numbers of refugees and crimes: Overall, there is no correlation at all! Rather, the police confirmed that the main reason for committing crime is poverty. *So, if you believe the police then you* shouldn't believe those people. Syrians are even involved less in crimes than Germans according to the study. So, the more Syrians come to Germany, the more peaceful it gets there, right?

Bob. The question is here why I should believe the police!?

Argumentative discourse unit

Argument

Argumentation (monological)

Debate (dialogical argumentation)

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# Subjective language based on Stede and Schneider (2018)

### Public and private states

- Public. A person's actions can be observed by the outside world.
- Private. A person's current mental state cannot (what is thought, felt, ...).

### Objective and subjective language

Objective. Some statements of a person describe public states in the world.
 Listeners can judge them as true or false.

There is a llama in the room.

Barack Obama came to office in 2009.

• Subjective. When a private state is revealed, such judgments do not apply. Only, we may like or dislike a respective statement.

That's a really bad beer.

I guess that's a llama over there.

### Notice

- Objections to a subjective statement rather target the expressed content.
- Without linguistic indicators, subjectivity is often not apparent.

# Types of subjective statements based on Stede and Schneider (2018)

### Sentiment

- Statements that express positive or negative polarity/valence
- Opinion. An evaluation directed towards an object, idea, ...
- Judgment. An evaluation of a *person's* behavior, character, appearance, ...
- Emotion. An expression of happiness, fear, sadness, ...

### Opinion.

That's a really bad beer.

Emotion.

Horrible!

Judgment.

You don't deserve the beer.

### Belief in truth

- Statements that focus on the truth or falsity of propositions
- Prognosis. An expectation about the future
- Speculation. An assumption about the past, present, or future
- Claim. An assertion that a certain stance on an issue is true (or false)

### Claim.

We need feminism.

Speculation.

I guess that's a llama over there.

Prognosis.

*There will be beer later.* 

### Stance

### Stance

The overall position held by a person towards some target, such as an object, statement, or issue



• To have/take a stance on a target means to be *pro* or *con* towards it.

Related terms: Viewpoint, view, standpoint, stand, position

Con towards death penalty.

The death penalty must be abolished.

Pro towards the left claim.

It doesn't deter people from violence.

### Stance vs. claim

- Some literature equates a stance with a claim.
- In fact, a claim is a statement that conveys a stance towards a target.

### Observations on stance

- Often but not necessarily conveys sentiment
- Depends on what a speaker claims to be true
- Can be expressed without naming the target

Con towards death penalty. *Human life is invaluable.* 

### Reasons and evidence

### Reasons vs. evidence

- Reason. An answer to why a statement is supposed to be true (or false)
- Evidence. An answer to *what* is known or *when* something happened Evidence is often backed up by a reference to sources.

### Types of evidence

- Testimony. Reference to a proposition made by some expert, authority, ...

  Desmond Tutu said, to take a life when a life has been lost is revenge, not justice.
- Statistics. A report of results from quantitative research, studies, ...

  A survey by the UN from 1998 gave no support for the deterrent hypothesis.
- Anecdote. Personal experience, a concrete example, a specific event, ...

  I read about a guy who was proven innocent one day after his execution.
- Other. Other types distinguished sometimes: analogies, causalities, ...

# Causality and communicative effects

- Causality ("A because B")
  - Using causality in language may have different communicative effects.
  - In argumentation: persuasion or justification
- Communicative effects of causality
  - Persuasion. A claim A is supported by a reason B.

Using airplanes is bad because they are among the worst air polluters we have.

Justification. A is a controversial attitude or action, B the reason for it.

I need to use airplanes a lot because my job requires me to be in different parts of the country every week.

Explanation. A is an "undisputed fact", and B is the reason why A holds.

An airplane is able to take off because the shape of the wings produces an upward force when the air flows across them.

# Goals of argumentation and debate based on Tindale (2007)

### Persuasion

 Changing or reinforcing the stance of an audience towards an issue



 Resolving a dispute between multiple parties or achieving a settlement in a negotiation

### Justification

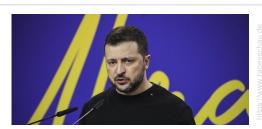
 Giving reasons or explanations for an attitude or action that might be controversial

### Recommendation

 Suggesting a decision to make, an action to take, a product to buy, or similar

### Deliberation

Deepening one's own understanding of an issue











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# Argumentative units

- Argument(ative) unit (aka argument component)
  - A contiguous text span with an argumentative function: it directly or indirectly supports or attacks a stance on a controversial issue
  - Units are demarcated by neighboring spans with a different function
- Argumentative discourse unit (ADU)
  - Either an argumentative unit
  - Or a non-argumentative text span that has a rhetorical or dialectical function, gives background information, or similar

Some literature sees only argumentative units as ADUs.

non-argumentative
"If you wanna hear my view, I think that the EU should allow rescue boats in the

Mediterranean Sea. Many innocent refugees will die if there are no such boats.

Nothing justifies to endanger the life of innocent people."

argumentative
argumentative

# Arguments

### Argument

Conclusion Premises

- A composition of argumentative units, where one takes the role of a conclusion and every other the role of a premise
- Conclusion. A claim that conveys a stance on a controversial issue, implicitly
  or explicitly
- Premise. A reason given to support (or object to) the truth of the claim

Conclusion	The EU should allow rescue boats in the Mediterranean Sea.
Premise 1	Many innocent refugees will die if there are no such boats.
Premise 2	Nothing justifies to endanger the life of innocent people.

### **Observations** (detailed below)

- Arguments are inherently relational: Reasons are given for claims.
- The inference from premises to conclusion follows some scheme.
- Often, some argument units are left implicit.

# Conclusions of arguments

- Three types of conclusions (Eggs, 2002)
  - Epistemic. A proposition is true or false.
  - Ethical (or esthetical). Something is good or bad (or: beautiful or ugly, ...).
  - Deontic. An action should be performed or not.

### Examples

Epistemic. Climate change exists. The temperature increase can be felt in our everyday lives.

Ethical. *Using airplanes is problematic* because they are among the worst air polluters we have.

Deontic. We should tear this building down. It is full of asbestos.

# Premises of arguments

### Types of premises

- Different but partly overlapping distinctions of premise types exist.
- Minor vs. major premises (Walton et al., 2008)
  - Minor. A premise stating specific information related to an issue
  - Major. A generalization or rule, linking the other premises to the conclusion
- Facts, warrants, and backings (Toulmin, 1958)
  - Facts (aka data/grounds). Information specific to a given context
  - Warrant. A rule clarifying that the conclusion holds in case the facts hold
  - Backing. A justification for the warrant

### Enthymeme

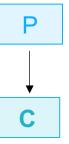
- Originally: an argument in which a premise is left unstated
- Nowadays often: An unstated (i.e., implicit) premise

  Major premises, warrants, and backings are often implicit. Conclusions may be as well (not called enthymemes).

# Argumentative relations

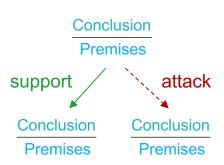
### Relations within arguments

- An argument defines a relation where premises support a conclusion.
- A premise may also serve as a counterconsideration to a conclusion.
   Such presmises are typically *undercut* within the same argument.



### Relations between arguments

- Different arguments may support or attack each other.
- A counterargument may attack an argument's premise or its conclusion — or the inference between them.



### Types of support

- Simple. A premise individually supports a conclusion (analog for arguments).
- Linked. Multiple premises (arguments) collectively provide support.

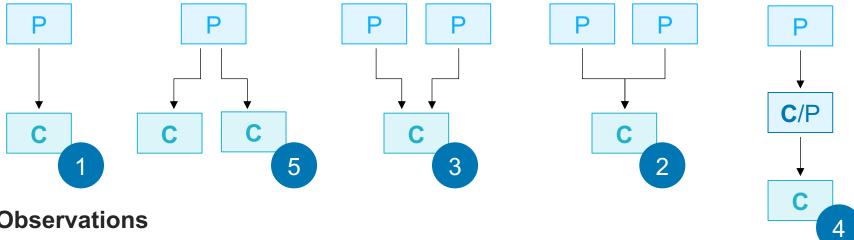
### Types of attacks

- Rebuttal. A support of the opposite conclusion to an argument's conclusion
- Undercutter. An attack of the relevance of a premise to a conclusion

# Argument structures

### Five types of argument structures (Freeman, 2011)

- 1. Single. One premise supports a conclusion.
- Linked. All premises, taken together, support a conclusion.
- Convergent. Each premise, in isolation, supports a conclusion.
- 4. Serial. The conclusion of one argument is a premise of another argument.
- Divergent. A premise supports multiple different conclusions.



### **Observations**

- Serial and divergent structures may be seen as multiple arguments.
- The essential distinction is whether premises are linked or convergent.

# Argument models

### Argument model

- Formalized definition of the concepts distinguished for an argument
- Conclusion Premises

- Concepts reflect structural and/or semantic aspects.
- Used to operationalize argument processing
- What model to use depends on the given genre or application.

  The concepts define the types of meta-information created by mining (and partly assessment) methods.

### Selected models from argumentation theory

- Toulmin model. Fine-grained unit roles (Toulmin, 1958)
- Freeman model. Dialectical exchange of views (Freeman, 2011)
- Argumentation schemes. Form of inference within an argument (Walton et al., 2008)

### Selected models from Al/NLP research

- Essay-specific. Hierarchical relations of claims and premises (Stab, 2017)
- Evaluability-oriented. Support roles of fine-grained unit types (Park et al., 2018)
- Abstract argumentation framework. Attacks between arguments (Dung, 2015)

# Toulmin's argument model

### ■ Toulmin model (Toulmin, 1958)

 Captures an argument's internal structure with fine-grained unit roles
 The relation between the roles is clear by definition. facts qualifier claim

warrant

rebuttal

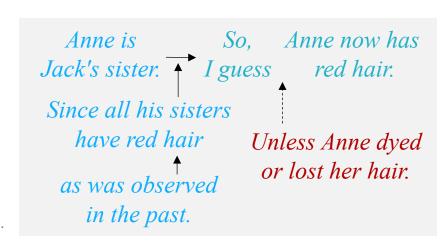
backing

### Unit types

- Claim. A conclusion conveying a stance on an issue
- Facts (aka data/grounds). Evidence given to support the claim
- Warrant. Defeasible rule for why the claim can be inferred from the facts
- Rebuttal. Circumstances under which the claim does not hold
- Qualifier. Constraint or uncertainty
- Backing. Justification of the warrant
   Qualifier, rebuttal, and backing are optional.

### Discussion

 Clarifies how arguments work, but few real-life arguments match model
 E.g.: Warrants are often implicit. Units may mix roles, ...



# Freeman's argument model based on Peldszus and Stede (2013)

- Freeman model (Freeman, 2011)
  - Captures the (hypothetical) dialectic exchange in an argument between a proponent defending a claim and an opponent attacking it

### Unit types

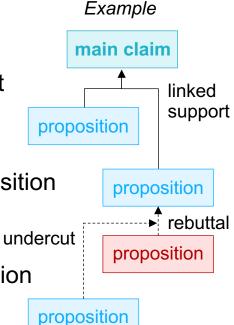
- Main claim. The proposition the proponent argues for
- Proposition. Any other unit of the proponent or opponent

### Relation types

- (Linked) Support. Inference from proposition(s) to proposition
   Peldszus and Stede (2013) consider example as a special type of support.
- Rebuttal. Attack of the acceptability of a proposition
- Undercutter. Attack of the inference based on a proposition

### Discussion

More robust in practice, at least for well-formed arguments (Peldszus and Stede, 2015)



# Essay-specific argument model

- Essay-specific model (Stab, 2017)
  - Captures the hierarchical structure of monological argumentative text

### Unit types

- Major claim. The thesis of the text
- Claim. The conclusion of an argument; has a stance towards the thesis
- Premise. The premise of a claim or other premise

# claim pro claim con ... support attack premise 1 premise 2 support premise 3

### Relation types

- Support. The support of a claim/premise by another premise
- Attack. Analogous for attacks
   Relations are not allowed to cross paragraph boundaries.

### Discussion

Tuned towards the characteristics and conventions of persuasive essays

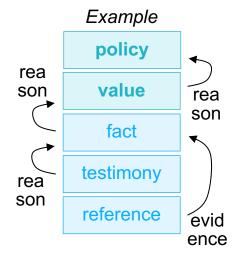
# Evaluability-oriented argument model

### Evaluability-oriented model (Park et al., 2018)

 Captures whether all argument units are supported by an explicit premise of an appropriate unit type

### Unit types

- Policy. Proposal of a specific course of action
- Value. Value judgment without policy suggestions
- Fact. Verifiable independent of views or interpretations
- Testimony. Depending on private state or experience
- Reference. Reference to a source of evidence



### Relations

- Reason. P gives rationale for C
- Evidence. P proves or disproves C

needs	Policy	Value	Fact	Test.
Reason	X	X	X	(x)
Evidence			X	(x)

### Discussion

Enables analyses of reasoning in settings where arguments are explicit

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# Argumentation

### Argumentation

The usage of arguments to achieve persuasion (or similar)
 with respect to a stance on a controversial issue



Usually refers to the process of arguing, rather than its product (e.g., a text)

### Elements of argumentation

- 1+ arguments (given by argumentative units and their relations)
- 0+ statements that serve rhetorical and dialectical functions, or give context and background information
- Thesis (aka main/central/major claim)
  - Overall conclusion of an argumentative text or speech
  - All arguments (ideally) directly or indirectly support/attack the thesis.

### Monological vs. dialogical argumentation

- Monological. A composition of arguments on a given issue
- Dialogical (debate). A series of argumentative turns on the same issue

# Monological vs. dialogical argumentation

# Monological argumentation

Italy, Malta, Germany, and
France agreed a plan at the end of
September to share responsibility for
hosting asylum seekers and migrants
rescued in the central Meditarranean. [...]

However, the plan does not address the underlying issues with EU migration policy that have led to the increased death rate – namely the Europe-wide criminalisation of humanitarian support for asylum seekers and refugees and the EU's policy of border externalisation. [...]

# Dialogical argumentation



Alice. The EU should allow rescue boats in the Mediterranean Sea, to save the innocent refugees.

Bob. So naïve... having such boats makes even more people die trying. I'm against.

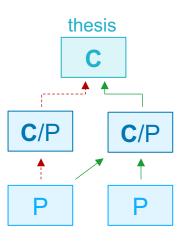
Alice. Well, I actually read that rescue boats haven't led to any increase yet.

# Monological argumentation

- Monological overall structure (aka discourse-level structure)
  - An argumentative text or speech simultaneously has a hierarchical and a sequential overall structure.

### Hierarchical structure

- The logical structure induced by all argumentative relations
- A thesis is supported or attacked by conclusions whose premises may be conclusions of other arguments, etc.
- Can be modeled as a directed acyclic graph where nodes are ADUs and edges are relations



### Sequential structure

- The structure induced by the ordering of units in a text or speech
- Can be modeled as a sequential flow of rhetorical moves, such as the stance of each ADU towards the thesis
- Often has a rhetorical function primarily

P

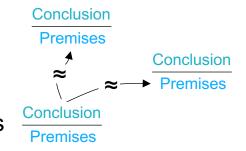
# Dialogical argumentation

### Dialogical overall structure

- The participants' arguments induce a hierarchical structure.
- Their series of turns defines a *sequential* structure, possibly with clear stages
- Fragmented. Arguments may be split into disconnected turns.
- Not plannable. Participants need to react on the opponents' turns.

### Hierarchical structure

- The structure given by the relations between arguments, by the reuse of ADUs, or similar
- Can be modeled as a graph where nodes are arguments



### Example sequential structure (for Oxford-style debates)

- 1. Introduction. Each party lays out its main arguments, one after the other.
- 2. Discussion. Parties respond to questions by an audience and to each other.
- 3. Conclusion. Each party subsequently gives final remarks.

# Participants in argumentation (recap)

### Author (or speaker)

- Argumentation is connected to the person who argues.
- The same argument is perceived differently depending on the author.

"The EU should allow rescue boats.

Many innocent refugees will die if
there are no such boats."







### Reader (or audience)

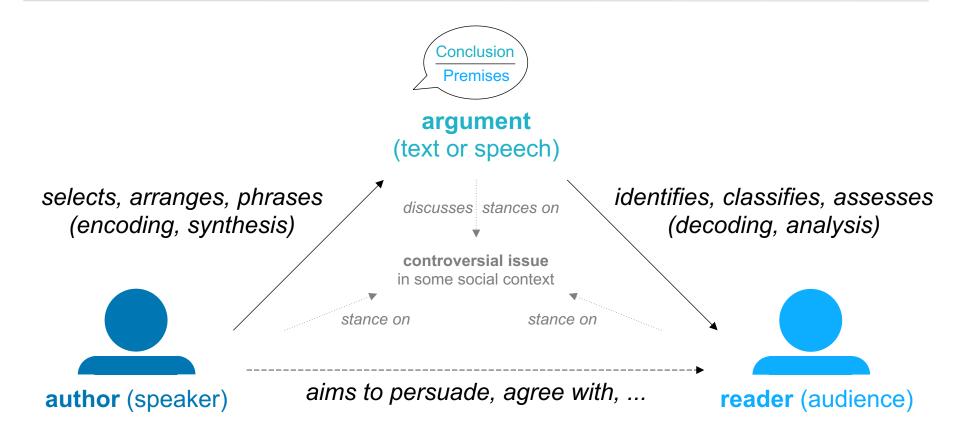
- Argumentation often targets a particular audience.
- Different arguments and ways of arguing work for different readers.

"According to a study in Nature from 2023, rescue boats do not increase the number of refugees who try."

https://www.nature.com/articles/s41598-023-38119-4



# General argumentation setting



#### Notice

- In dialogical argumentation, the roles of participants alternate.
- The audience may also be a third, not actively involved party.

  Example: In Oxford-style debates, the goal is to change the view of an audience that listens to both sides.

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# Logic

- Formal argumentation (Blair, 2012)
  - The study of the soundness of arguments, requiring deductively valid inferences of conclusions

$$\begin{array}{c} A \\ A \rightarrow B \\ \end{array}$$

### Natural language argumentation

- In real life, truth is often unclear or unknown.
- While valid natural language arguments exist, most are *defeasible*.
- Logically good arguments are called cogent.
- Cogency (Blair, 2012)
  - A cogent argument has individually acceptable premises that are relevant to its conclusion and, together, sufficient to draw the conclusion.

Conclusion. The EU should allow rescue boats in the Mediterranean Sea.

Premise 1. Many innocent refugees will die if there are no such boats.

Premise 2. Nothing justifies to endanger the life of innocent people.

Acceptable? Relevant?

Sufficient?

**Acceptable? Relevant?** 

# Types of argumentative reasoning

- Defeasibility (Stede and Schneider, 2018)
  - Argumentation follows a non-monotonic logic: conclusions may have to be revised when new information is given.
  - Defeasible arguments are usually abductive.

Also called defeasible reasoning or presumptive reasoning

### Three types of reasoning

- Deductive. A conclusion is logically inferred from the given premises.
- Inductive. A conclusion is generalized from multiple concrete instances.
- Abductive. A conclusion is seen as plausible given a set of premises.

#### Inductive.

My grandpa died. My grandma died. Elvis died. It seems that everyone dies.

#### Deductive.

All humans are mortal.

Elvis is a human.

Therefore, Elvis must
be mortal.

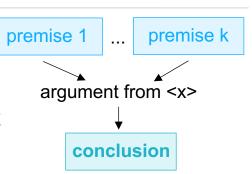
### Abductive.

Elvis can only be dead. It just seems impossible that none of his fans ever saw him again.

# Argumentation schemes based on Walton et al. (2008)

### Argumentation scheme

- Form of inference from premises to conclusion
- 60+ deductive, inductive, and abductive schemes exist
- Each comes with a set of critical questions.



#### Selected schemes

- Argument from example
- Argument from consequence
- Argument from position to know

### Conclusion A is true.

Major pr. Source E should know about proposition A in a domain S.

Minor pr. E asserts that A is true (in S).

## Example

- 1. Should E know about A? yes
- 2. Did E assert A to be true? yes
- 3. Is E a reliable source? no!

Conc Cigarettes are not addictive.

Major James W. Johnston (CEO of RJ Reynolds Tobacco Company) is a tobacco expert.

Minor Johnston testified before Congress that tobacco is not an addictive substance.

## **Fallacies**

- Fallacy (Tindale, 2007)
  - An argument with some (often hidden) flaw in its reasoning, i.e., with a failed or a deceptive scheme.



- Example types of fallacies (see: <a href="https://en.wikipedia.org/wiki/List of fallacies">https://en.wikipedia.org/wiki/List of fallacies</a>)
  - Red herring. Introducing an unrelated issue in the reasoning
  - Ad-hominem. Attacking the opponent instead of attacking her arguments
  - Appeal to ignorance. Taking lack of evidence as proof for the opposite

My girlfriend won't give me a gift for my birthday. I have received no indication to the contrary from her.

### Fallacies are hard to detect

- Structure identical to other arguments
- Understanding and context needed

My flight tomorrow won't be delayed.

I have received no indication to the contrary from the airline.

## Rhetoric

#### Rhetoric

 The study of the merits of strategies for communicating a stance (Stede and Schneider, 2018)



The ability to know how to persuade (Aristotle, ca. 350 B.C.E. / translated 2007)

"Is a strong argument an effective argument which gains the adherence of the audience, or is it a valid argument, which ought to gain it?"

(Perelman and Olbrechts-Tyteca, 1969)

#### Persuasion

- The use of rhetorical techniques to influence someone's beliefs, attitudes, intentions, or similar
- Persuasive argumentation aims to be effective.

### (Persuasive) Effectiveness

 Argumentation is effective if it persuades the audience of (or corroborates their agreement with) the stance of the author.

# Means of persuasion, style, and arrangement

"In making a speech, one must study three points: the means of producing persuasion, the style or language to be used, and the proper arrangement of the various parts."

(Aristotle, ca. 350 B.C.E. / translated 2007)



## Three means of persuasion

- Logos. The use of logically good arguments
- Ethos. The demonstration of good character, authority, and credibility
- Pathos. The appeal to certain emotions in the listener/reader ... there is also *kairos:* Stating something at the right place and time

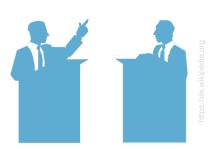
## Style and arrangement

- Clarity. The use of correct, unambiguous language without unnecessary complexity and deviation from the issue
- Appropriateness. A choice of words that fits to the issue and audience
- Arrangement. The sequential structure of the presentation of arguments

## Dialectic

#### Dialectic

- Dialectic considers debates between two parties that aim at agreement.
- In a dialectical debate, parties should argue reasonably.



### Reasonableness (van Eemeren, 2015)

- Problem validity. Arguments contribute to arriving at a conclusion.
- Intersubjective validity. Arguments and the way they are stated are acceptable for all participants.

### Pragma-dialectics (van Eemeren and Grootendoorst, 2004)

- A theory to evaluate dialectical debates in an idealized process, covering concepts such as the following:
- Rules of a critical discussion. 10 rules to obtain reasonableness in the debate
   Variants with different numbers of rules are also found in the literature.
- Strategic maneuvering. Parties follow both dialectical and rhetorical goals.

# Discussion rules & strategic maneuvering (van Eemeren et al., 2002)

#### Selected rules of a critical discussion

- 1. Freedom. Parties must not prevent each other from advancing stances or from casting doubt on stances.
- 2. Burden of proof. A party that advances a stance is obliged to defend it, if asked by the other party to do so.



10. Usage. A party must not use unclear or confusing formulations, and must interpret the other party's formulations as accurately as possible.

### Strategic maneuvering

- Even when agreement is the goal, participants want to effectively persuade others of their stance.
- They need to *maneuver* between dialectic and rhetoric.



### Aspects of strategic maneuvering

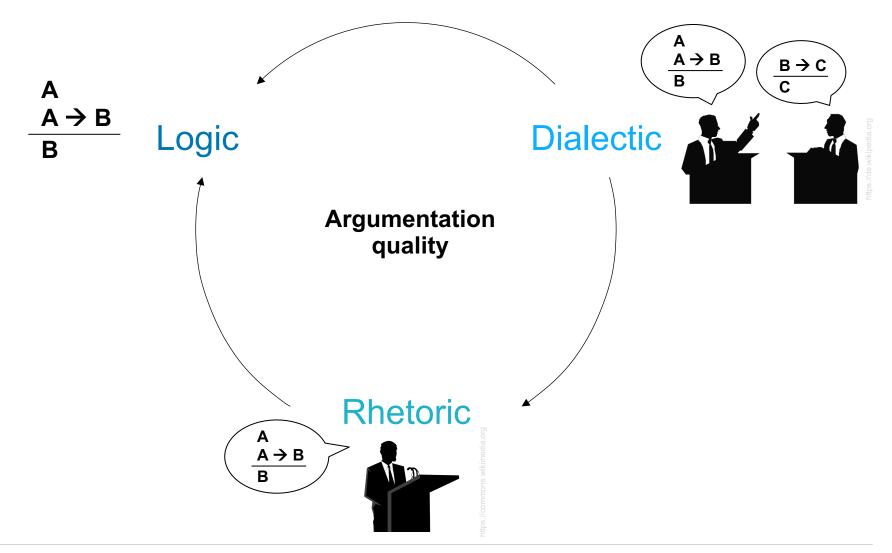
Topic potential. Select the most effective Adapt to the audience's available content

Audience demand. frame of reference

Presentational devices.

Exploit effective and reasonable style

# Argumentation quality (recap)



# Next section: Conclusion

- I. Introduction to computational argumentation
- II. Basics of natural language processing
- III. Basics of argumentation
- IV. Argument mining
- V. Argument assessment
- VI. Argument generation
- VII. Applications of computational argumentation
- VIII.Conclusion

- a) Introduction
- b) Argumentative language
- c) Argumentative units and arguments
- d) Argumentation and debate
- e) Logic, rhetoric, and dialectic
- f) Conclusion

# Conclusion

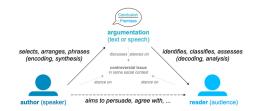
### Argumentative language

- Claims and reasons related to sentiment and truth
- Deals with stance on controversial issues
- Targets persuasion, agreement, or similar



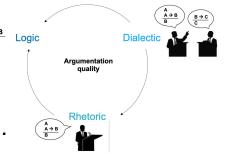
### Argumentation and debate

- Compose premises and conclusions in arguments
- Comprise sequential and hierarchical structure
- Always affected by the specific participants



## Logic, rhetoric, and dialectic

- Most arguments follow defeasible inference schemes.
- Strategies are based on the means of persuasion.
- Good arguments are cogent, effective, and/or reasonable.



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